Saint Mary's University Faculty Union Treasurer's Report AGM – October 17, 2024

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1. Auditor's Report

SMUFU engaged the accounting firm Belliveau Veinotte Inc. to audit the SMUFU financial statements for the fiscal year ending March 31, 2024.

During the course of the audit, the auditor encountered the following:

- no specific internal control matters,
- no unusual transactions,
- reasonable estimates given by the Executive Committee,
- no disagreements with the Executive Committee during the course of the audit,
- no significant difficulties during the audit.
- The auditor's report states: "In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Union as at March 31, 2024, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations."

2. Financial Report

Arbitration fees:

Total legal and arbitration expenses for 2022-23 were around \$346,000, most were charged to the Defence Fund. Most legal expenses in 2023-24 were for cases that started in prior fiscal years, and significant legal expenses have been incurred since the summer of 2023.

Note: An important change for the budget this year is that with the proposed changes to the SMUFU Constitution and Bylaws, the plan is to not include most of the legal expenses in the operating budget, and instead charge costs related to the legal defence of our members from the Defence Fund.

A few areas of note: Our revenue from member dues went up markedly due to a small increase in member dues. We used our allocation specific to conferences and meetings relevant to SMUFU. We did not have negotiation expenses this year. But we can expect this will be significant this upcoming year. We spent the regularly budgeted \$25,000 on scholarships due to the right processing time. Finally, our salary costs increased mainly because of the hiring of a Labour Relations Officer.

3. Financial Investment Report

In the Auditor's report for FY 2023-2024 the total market value of SMUFU's fixed income investments is \$719,343, other is \$68,508, Equities \$1,912,766, and Mutual funds \$409,387. For a total of \$3,110,009.

We moved our investments to BMO as of June 2024. As of October 17, 2024, the total market value of SMUFU's investments is \$3,732,468.02. While the financial markets have been volatile the last couple of years, the portfolio has maintained an average annual return of 5.7% over the last 10 years.

The goals and objectives of the SMUFU Portfolio follow a "Balanced Growth" mandate. This means the target fixed income allocation is 30% with 70% in equities. The risk tolerance range is 90% medium risk with 10% high risk. The focus is on investments and businesses that earn a consistent and growing dividend over time.

Our investments are managed according to the principles of sustainable investments. We have largely removed fossil fuel businesses and have added companies that have a renewable energy component. We have also added companies with favourable employee working environments and greater board diversification. Between 15 to 20% of the investments are specifically allocated to Socially Responsible Investing.

Motion to approve budget that we present to SMUFU membership at the AGM.

Donations:

	2023 - 2024	Year To Date Total	2024 - 2025 Annual Budget
REVENUE			
CONTRIBUTIONS			
Members Dues	453,000	232,317	466,590
ASTFA Dues	6,700	3,954	7,100
Misc Grants		-	
TOTAL REVENUE	459,700	236,272	473,690
EXPENSES			
MEMBERSHIP FEES			
Caut Fees	60,780	32,387	63,000
CAUT Fees -ASTFA	2,088	1,145	2,200
NUCAUT	3,222	1,713	3,400
Caut Defence Fund Fees	23,400	14,016	24,000
Caut Defence Fund Fees - ASTFA	840	480	840
ANSUT Fees	26,425	-	-
ANSUT Fees - ASTFA	670	395	700
NS Federation Fees	2,813	1,410	2,813
TOTAL MEMBERSHIP FEES	120,238	51,547	96,953
OPERATING COSTS			
Awards and Scholaships:			
Geraldine Thomas Educational Award		-	-
Fr. Stewart Teaching Award	750	750	750
Scholarships	21,500	-	21,500
Vic Catano Memorial Scholarship	3,500	-	3,500
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Donations - Strike, etc.	6,000	3,000	6,000
Donations - Social Benefits	3,000	2,000	3,000
Donations - General	1,000	750	1,000
Donations - Student Relief	1,000	-	1,000
Professional:			
Audit	6,500	3,162	6,000
Bookkeeping	6,000	4,080	6,500
Consulting Fees	500	-	500
Legal Fees other than Grievance & Arbitration	50,000	1,183	5,000
Legal Fees related to Grievance & Arbitration			60,000
SMUFU supplements:			
Course Release in CA (2.0 FCE)	25,430	6,632	25,430
Course Release - additional (0.5 FCE)		-	6,000
Honoraria	8,500	-	8,500
Research Grant	5,000	5,000	5,000
Others Operating			
Bank Charges & Interest	252	15	252
Insurance	6,036	3,018	6,500
Conferences	7,500	788	8,000
Union/Executive Meetings		443	-
Negotiation Expenses		-	-
Appreciation Dinner/ Events	8,000	661	8,000
Member Wellness		776	
Member Communications		223	
Miscellaneous		<u> </u>	
TOTAL OPERATING COSTS	160,468	32,482	182,432
OFFICE EXPENSES			
Parking	523	341	523
Office Expenses & Supplies	3,500	2,357	3,500
Phone, Email, Telecommunications	1,800	928	1,800

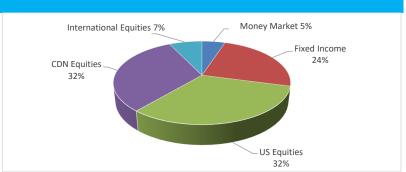
Amortization, Furnitire & Fixtures	40	14	40
Amortization, Computer	1,550	750	1,550
TOTAL OFFICE EXPENSES	7,413	4,390	7,413
SALARY EXPENSES			
Employee CAUT Pension Expense		6,698	14,513
Life Insurance Expense		250	500
Extended Health Expense		7,243	13,600
Salaries		73,121	145,126
Dental Expense		1,498	2,750
EI and CPP Expense		5,538	10,673
TOTAL SALARIES EXPENSE	171,052	94,347	187,162
TOTAL EXPENSES	459,171	182,766	473,960
NET OPERATING INCOME	529	53,506	-270



Account Summary Report Saint Mary's University Faculty Union - October 17 2024

				Value Added Since Transition \$	
Account Name	Account #	Current Value \$	Mandate Mandate		(July 10, 2024)
SMU Faculty Union	870-29533	\$ 3,732,468	Custom Balanced Equity Solution	\$	201,464
		\$ 3,732,468		\$	201,464

Asset Mix	Assets \$	Weight %
Money Market	\$ 188,997	5%
Fixed Income	\$ 899,835	24%
CDN Equities	\$ 1,194,592	32%
US Equities	\$ 1,181,808	32%
International Equities	\$ 267,234	7%
·	\$ 3,732,468	100%



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in the fund will be returned to you. Mutual funds are not guaranteed, their values change frequently and past performance may not be repeated.

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